

2017 Capital Press INFORMATION



1400 Broadway NE • Salem, Oregon 97301 P.O. Box 2048 • Salem, Oregon 97308 Phone: (503) 364-4431 or 1-800-882-6789 FAX: (503) 364-2692 or 370-4383 www.capitalpress.com

Publisher

Joe Beach - jbeach@capitalpress.com

Advertising Director

Beth Sell - bsell@capitalpress.com

National Sales Manager

Greg Hains - ghains@capitalpress.com

Capital Press Ag Weekly is written and edited for the agricultural community of the Pacific Northwest, California and Nevada.

You'll find local, regional, national and international news concerning all aspects of agriculture including: farm and ranch related natural-resource, trade, legal, legislative and public-policy issues, as well as farm equipment, crop protection products, market reports, livestock and more.

We are a part of your community!

QUICK FACTS:

WHAT:

Capital Press Ag Weekly is the number one source for agricultural news and advertising in the West.

WHERE:

California, Idaho, Nevada, Oregon & Washington

HOW OFTEN:

Publishes each Friday

WHO:

Our readers are production farmers and ranchers who are well informed and influential members of the agricultural community.

Sales Territory Contacts

Stacey Righter • Portland Eastside, Columbia River Gorge & W. Washington (503) 871-7956 • srighter@capitalpress.com

Brittany Steele • NW Oregon (503) 871-7957 • bsteele@capitalpress.com

Carl Bamford

S. Willamette Valley, SW & Central Oregon (541) 521-9008 • cbamford@capitalpress.com

Nicole Frazier • NE Oregon & E. Washington (509) 999-3130 • nfrazier@capitalpress.com

JoAnn Vanderwey • SW Idaho, NE Nevada & SE Oregon (208) 880-4334 • jvanderwey@capitalpress.com

Matt Petrie • SE Idaho, Montana & N. Utah

(208) 880-0455 • mpetrie@capitalpress.com

Greg Hains

California, W. Nevada &
Outside the Pacific NW
(503) 949-9881 • ghains@capitalpress.com



ADVERTISING INFORMATION 2017 (Non-Comissionable)

ROP/News and Special Sections Advertising Rates (per column inch)

Full Zon Open 150" 270"	\$36.06 pci \$33.94 \$31.24	Pacific Zone (W-OR, W-WA, and California) Quarter Page Minimum \$29.22 pci	Inland Zone (E-OR, E-WA and Idaho) Quarter Page Minimum \$19.04 pci	
450"	\$31.11			
720"	\$31.00	Legal Advertising	\$30.88 pci	
1800"	\$30.88	Non-Profit Rate (501c desig	nation)\$30.38 pci	
52 week frequency	\$32.30	nion i ront mate (soie aesig	1144-14-14-14-14-14-14-14-14-14-14-14-14	

Classified Display Advertising Rates (per column inch)

Capital Press Ag Weekly

Open \$28.12 pci 240" \$25.23 360" \$23.64 600" \$23.52 1200" \$23.40 1800" \$23.28 52 week frequency \$24.76

Legal Advertising	\$23.28 pci		
Non-Profit Rate (501c3 designation)	\$24.79 pci		
Idaho OnlyAG			

Similar to the Capital Press Ag Weekly classified section. Publishes on alternating weeks with 9,000+ going to SW-ID and 8,300+ to SE-ID. Economical pick up rate when combined with running an ad in Capital Press for added circulation at a very low cost.

Pick up from Capital Press B&W \$4.46 pci / Full Color \$6.69 pci **Idaho OnlyAG** B&W \$14.99 pci / Full Color \$17.22 pci

Color Rates - ROP/News, Special Sections and Classified Display



Adding Color is a great way to attract customers to your advertisement.

(Color is a percentage of black and white ad) **Contract** Open 85-170" 13% 85-170" 9% 43-84" 16% 43-84" 11% 15-42" 19% 15-42" 13% 1-14" 24% 1-14" 17%

Pre-Printed Inserts (See next page for information on quantity minimums and delivery)

NUMBER OF PAGES NUMBER OF PAGES Tabloid Standard **Tabloid** Standard Mini-Tab* Price Mini-Tab* Price Broadsheet Per M Per M Page Up to 8.5"x11" Broadsheet Page Up to 8.5"x11" \$101.93 \$171.94 4 8 14 28 56 2 8 16 \$137.55 16 32 64 \$178.08 4 \$185.45 6 12 24 \$143.69 18 36 **72** 8 16 32 20 40 80 \$191.59 \$151.06 20 44 10 40 \$159.66 22 88 \$198.96 12 48 24 \$164.57 * Includes single sheets

Online Advertising (Cost per thousand • Purchase minimum of 5000 impressions)

Ad Units	Size (pixels)	Open Rate	3X	6X	12X
Search Sponsor	234 x 90	\$12.88	\$12.36	\$11.33	\$10.30
Leaderboard	728 x 90 (plus 320 x 50 for mobile)	\$27.76	\$22.21	\$19.99	\$17.77
Cube	300 x 250	\$29.87	\$27.66	\$25.44	\$24.34
Expanding Cube	300 x 250 (adjustable depth)	\$40.94	\$32.75	\$29.48	\$26.20
Sliding Billboard	970 x 90 to 415	\$40.94	\$32.75	\$29.48	\$26.20
E-newsletter Banne	r 468 x 60	\$57.68	\$45.93	\$41.66	\$37.39

Auction Calendar \$19.00/week Livestock Auction Calendar \$12.21/week Featured Ad \$46.78/week

2017 Mechanical, Deadlines & Other Information

MECHANICAL REQUIREMENTS

News Display and Special Sections (Broadsheet)

Page Size: 6 col. (10.5") x 21.50"				
1	column	1-5/8"	1.625"	
2	columns	3-3/8"	3.375"	
3	columns	5-1/8"	5.125"	
4	columns	6-7/8"	6.875"	
5	columns	8-3/4"	8.75"	
6	columns	10-1/2"	10.50"	

Special Sections (Tabloid)

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Page Size: 6 col. (10.5") x 10.50"				
1	column	1-5/8"	1.625"	
2	columns	3-3/8"	3.375"	
3	columns	5-1/8"	5.125"	
4	columns	6-7/8"	6.875"	
5	columns	8-3/4"	8.75"	
6	columns	10-1/2"	10.50"	

Classified Display and Idaho OnlyAG

Page Size: 8 col. (10.5") x 21.50"

1	column	1-1/4"	1.25"
2	columns	2-1/2"	2.50"
3	columns	3-13/16"	3.8125"
4	columns	5-1/8"	5.125"
5	columns	6-7/16"	6.4375"
6	columns	7-3/4"	7.75"
7	columns	9-1/16"	9.0625"
8	columns	10-1/2"	10.50"

ADVERTISING COPY DEADLINES FOR FRIDAY PUBLICATION

(Deadlines may change for holidays and special sections)

- All News/ROP, Legal......Monday 3 pm (P.T.)
- Classified Display, Auction Ads.......Wednesday 10 am (P.T.)
- Classified Line Ads......Wednesday 12 noon (P.T.)

PREPRINTED INSERTS

Minimum size is 7"x 5". Minimum paper weight is 60#. May be targeted to same zones as offered by display advertising. A minimum \$468 charge applies. To conform to postal requirements, inserts taller than 11" will need to be quarter-folded and may not extend beyond the 11"W x 11"H size of our folded newspaper. Inserts must not have a postal indicia imprinted on them. Palletized or boxed inserts must be received by Friday at noon prior to publication date at:

CAPITAL PRESS PREPRINTED INSERTS

(Customer Name)

c/o East Oregonian, 211 SE Byers Ave., Pendleton, OR 97801 Shipments Accepted Mon.-Fri. 9am - 8pm 10am-3pm: 1-800-522-0255 x216

After Hours: 541-300-0971 or 800-522-0255 x268

TERMS AND CONDITIONS

Acceptance of Advertising

Capital Press reserves the right to revise or reject any advertisement.

Ad Sizes

Minimum size display advertisement is one column by 1 inch. (All advertisements are billed by the 1/4 inch.)

Position of Advertisements

Capital Press neither sells nor guarantees position. Requests for special positions will be given every consideration whenever possible without violation of established rules of make-up of the newspaper.

Omission and Error

Capital Press will exercise due care to prevent omissions and mistakes, but its total liability for any error in any advertisement published shall not exceed the proportionate space in which the error occurred. Credit, when allowable, will apply to the first insertion only.

Cancellation of Advertising

Any advertisement which is set up but canceled prior to its insertion will be billed the equivalent of 25% the total normal cost of that advertisement.

Payment for Advertising

When credit is allowed to an advertiser, accounts are due and payable on or before the 10th day of the month following publication. When any part of an account becomes delinquent, the entire amount shall then become due and payable and any existing agreement may be canceled. Bills not paid within 30 days are subject to 1-1/2% monthly finance charge (18% annually). Advertiser is ultimately responsible and liable for payment in the event that agency defaults payment to publisher.

Credit Cards Accepted For Advertising And Subscriptions:







AD MATERIAL SUPPLIED ELECTRONICALLY

AD MATERIAL: If at all possible, Capital Press prefers to receive electronic material in PDF format (Adobe Acrobat) with all fonts and graphics embedded. For ads running in color, use CMYK.

Our second choice: graphics should be scanned at 300 dpi, saved as .tiff or .eps. and sent as individual items (do not include in document file).

Text can be sent as plain or rich text and we'll format the ad for you. (You may fax to us at 503-370-4383 a copy of how you would like the ad to appear). If that isn't possible, we will support Multi-Ad Creator 8.5; Photoshop CC or lower. Be sure to link all graphics, logos and include fonts.

Occasionally font incompatibilities occur, therefore, Capital Press reserves the right to make font substitutions when necessary.

FORWARDING: Ads may be sent on CD, or FTP'd to our site (call for instructions) or e-mailed to: ads@capitalpress.com.

LABELING: Please label your data with company name, address, and sales representative (if applicable) with your contact name & phone number. Please be sure to include date of publication.

If you would like further information or clarification, please call our production department at 800-882-6789.



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